



## **Quaker Chemical Corporation Awarded Chemical Management Contracts for Caterpillar, Belgium and ACI, France Plants**

May 30, 2003

CONSHOHOCKEN, Pa., May 30 /PRNewswire-FirstCall/ -- Quaker Chemical Corporation (NYSE: KWR - News) has been named the management services provider for a Caterpillar Inc. manufacturing plant in Gosselies, Belgium, and two ACI (Renault) plants, in Le Mans and Villeurbanne, France.

The Caterpillar plant, which manufactures heavy construction equipment in Belgium, is its largest facility in Europe. Under the three-year management contract, Quaker will be responsible for control of all process chemicals and will implement continuous improvement and chemical waste reduction programs.

The ACI plants, part of Renault's automotive division, manufacture steering and suspension components for Renault and other automobile manufacturers worldwide. Under the three-year contracts for the two France locations, Quaker will be responsible for all process chemicals and will implement a zero-coolant-waste recycling program and a chemical waste reduction program.

Quaker Chemical Management Services offers completely flexible management services to major automotive producers, heavy equipment manufacturers, and aerospace companies worldwide. Programs are customized to meet a manufacturer's specific needs and allow full access to the benefits of Quaker's global process expertise in metalworking. Quaker's involvement can range from simple chemical procurement, to full environmental tracking and reporting, to process monitoring with improvement in cost and quality. As programs become more sophisticated, compensation can be based on guaranteed savings and improvement for the customer.

Quaker Chemical Corporation, headquartered in Conshohocken, Pennsylvania, is a worldwide developer, producer, and marketer of custom-formulated chemical specialty products and a provider of chemical management services for manufacturers around the globe, primarily in the steel and automotive industries.