## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549

FORM 8-K

## CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF

 THE SECURITIES EXCHANGE ACT OF 1934July 29, 2009
Date of Report (Date of earliest event reported)

# QUAKER CHEMICAL CORPORATION <br> (Exact name of Registrant as specified in its charter) 

## Commission File Number 001-12019

## PENNSYLVANIA

(State or other jurisdiction of incorporation or organization)

No. 23-0993790
(I.R.S. Employer

Identification No.)

One Quaker Park
901 Hector Street
Conshohocken, Pennsylvania 19428
(Address of principal executive offices)
(Zip Code)
(610) 832-4000
(Registrant's telephone number, including area code)

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## INFORMATION TO BE INCLUDED IN THE REPORT

## Item 2.02. Results of Operations and Financial Condition.

On July 29, 2009, Quaker Chemical Corporation announced its results of operations for the second quarter ended June 30, 2009 in a press release, the text of which is included as Exhibit 99.1 hereto.

Item 9.01. Financial Statements and Exhibits.

The following exhibit is included as part of this report:

Exhibit No.
99.1

Press Release of Quaker Chemical Corporation dated July 29, 2009.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

QUAKER CHEMICAL CORPORATION
Registrant

By: /s/ Mark A. Featherstone
Mark A. Featherstone
Vice President and
Chief Financial Officer

For Release
mmediate

Contact:
Mark A. Featherstone Vice President and Chief Financial Officer 610-832-4160

## QUAKER CHEMICAL ANNOUNCES SECOND QUARTER RESULTS

\$0.29 diluted EPS compared to breakeven first quarter 2009

- Debt levels reduced 20\% from December 2008
- Year-to-date operating cash flow triple 2008 level

July 29, 2009

CONSHOHOCKEN, PA - Quaker Chemical Corporation (NYSE:KWR) today announced net sales of $\$ 102.3$ million and diluted earnings per share of \$0.29 for the second quarter of 2009. These results include a $\$ 1.2$ million charge, or approximately $\$ 0.07$ per diluted share, related to the retirement of the Company's former chief executive officer.

Michael F. Barry, Chairman, Chief Executive Officer and President, commented, "We are pleased with our second quarter results, especially in light of the substantial decline in volumes from last year due to the global economic crisis. The significant improvement in our earnings from the previous two quarters is primarily driven by our aggressive cost reduction actions and margin improvement. While we are encouraged by emerging signs of stability in our end markets, we believe the rebound in our end markets will be gradual, with only very modest volume increases occurring during the second half of the year."

Mr. Barry continued, "I am also very pleased with our strong cash generation in the quarter as our net debt-to-capital ratio is at its lowest level since the third quarter of 2003. With the high cash flow generation, we have reduced our debt levels by $20 \%$ since the beginning of the year, maintained our dividend, and continued to invest for the future -- an example being our Middletown, Ohio plant expansion."

## Second Quarter Summary

Net sales for the second quarter were $\$ 102.3$ million, down $35 \%$ from $\$ 158.2$ million for the second quarter of 2008 . The decrease in net sales was primarily due to volume declines in all of the Company's regions and market segments, as the global economic downturn continued to impact the Company. Volumes were down approximately $36 \%$, which were partially offset by a favorable $6 \%$ increase in selling price and mix. Foreign exchange rate translation also decreased net sales by approximately $5 \%$.

Gross margins were down approximately $\$ 8.7$ million, or $20 \%$, compared to the second quarter of 2008 , reflective of the above- noted volume declines. The gross margin percentage of $35.2 \%$ represents a considerable improvement over both the $28.3 \%$ reported for the second quarter of 2008 and the $29.1 \%$ reported for the first quarter of 2009. This margin percentage expansion was primarily the result of the cost reduction actions taken, a more favorable raw material cost environment, and reduced automotive chemical management services revenue reported on a gross basis.

Selling, general and administrative expenses ("SG\&A") decreased $\$ 8.1$ million, or $22 \%$, compared to the second quarter of 2008 . Savings from the Company's restructuring programs, lower commissions, lower travel and entertainment expenses, and other cost savings measures accounted for more than $70 \%$ of the decline. Changes in foreign exchange rates accounted for the remainder.

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Quaker Chemical Corporation
One Quaker Park, 901 Hector Street, Conshohocken, PA 19428-0809 USA www.quakerchem.com

The Company expects to incur CEO transition costs of $\$ 2.4$ million for the full year 2009 and $\$ 1.0$ million in 2010 related to the former CEO's supplemental retirement income plan. Costs incurred in the second quarter of 2009 totaled $\$ 1.2$ million, or approximately $\$ 0.07$ per diluted share, compared to $\$ 1.9$ million, or approximately $\$ 0.12$ per diluted share for the second quarter of 2008.

Other income for the second quarter of 2008 includes a net arbitration award of approximately $\$ 1.0$ million, or approximately $\$ 0.04$ per diluted share, related to litigation with one of the former owners of the Company's Italian subsidiary. The increase in net interest expense is primarily due to higher average interest rates and lower interest income.

## Year-to-Date Summary.

Net sales for the first half of 2009 were $\$ 200.8$ million, down $34 \%$ from $\$ 305.9$ million for the first half of 2008 . As with the quarterly comparisons, the decrease in net sales was primarily due to volume declines in all of the Company's regions and market segments. Volumes were down approximately $34 \%$, which were partially offset by a favorable $5 \%$ increase in selling price and mix. Foreign exchange rate translation also decreased net sales by approximately 5\%.

Gross margins were down approximately $\$ 23.7$ million, or $26.8 \%$, compared to the first half of 2008 , reflective of the above- noted volume declines. The gross margin percentage improved to $32.2 \%$ for the first half of 2009 from $28.9 \%$ for the first half of 2008. The margin percentage expansion from the first half of 2008 was primarily the result of the cost reduction actions taken, a more favorable raw material cost environment, and reduced automotive chemical management services revenue reported on a gross basis.

SG\&A decreased $\$ 15.9$ million, or $22 \%$, compared to the first half of 2008. Savings from the Company's restructuring programs, lower incentive compensation, lower commissions, lower travel and entertainment expenses, and other cost savings measures accounted for more than $70 \%$ of the decline. Changes in foreign exchange rates accounted for the remainder.

Other income for the first half of 2009 includes a $\$ 1.2$ million gain related to the disposition of land in Europe, while other income for the first half of 2008 includes the net arbitration award noted above. The increase in net interest expense is primarily due to higher average interest rates and lower interest income.

## Balance Sheet and Cash Flow Items

The Company's net debt-to-total-capital ratio was $23 \%$, compared to $32 \%$ as of December 31, 2008. The improvement in the Company's net debt-to-totalcapital ratio was primarily due to year-to-date cash flows from operations of $\$ 26.8$ million. Operating cash flow improved $\$ 18.6$ million compared to the first quarter, largely due to reduced working capital balances.

During the second quarter, General Motors Corporation and Chrysler LLC, two of the Company's largest customers, filed for and subsequently emerged from bankruptcy. The Company's contracts with those customers were assumed by their successor companies. To date, the Company has received payments representing more than 85 percent of these pre-bankruptcy accounts receivable, and the Company has been notified that its remaining pre-bankruptcy invoices will be paid.

Quaker Chemical Corporation is a leading global provider of process chemicals, chemical specialties, services, and technical expertise to a wide range of industries - including steel, automotive, mining, aerospace, tube and pipe, coatings and construction materials. Our products, technical solutions, and chemical management services enhance our customers' processes, improve their product quality, and lower their costs. Quaker's headquarters is located near Philadelphia in Conshohocken, Pennsylvania.

This release contains forward-looking statements that are subject to certain risks and uncertainties that could cause actual results to differ materially from those projected in such statements. A major risk is that the Company's demand is largely derived from the demand for its customers' products, which subjects the Company to downturns in a customer's business and unanticipated customer production shutdowns. Other major risks and uncertainties include, but are not limited to, significant increases in raw material costs, customer financial stability, worldwide economic and political conditions, foreign currency fluctuations, and future terrorist attacks such as those that occurred on September 11, 2001. Other factors could also adversely affect us. Therefore, we caution you not to place undue reliance on our forward-looking statements. This discussion is provided as permitted by the Private Securities Litigation Reform Act of 1995

As previously announced, Quaker Chemical's investor conference call to discuss second quarter results is scheduled for July 30, 2009 at 3:30 p.m. (ET). Access the conference by calling 877-269-7756 or visit Quaker's Web site at www.quakerchem.com for a live webcast.

## Quaker Chemical Corporation

## Condensed Consolidated Statement of Income <br> (Dollars in thousands, except per share data)

|  | (Unaudited) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |  |
| Net sales | \$ | 102,335 | \$ | 158,188 | \$ | 200,842 | \$ | 305,906 |
| Cost of goods sold |  | 66,298 |  | 113,402 |  | 136,091 |  | 217,485 |
| Gross margin |  | 36,037 |  | 44,786 |  | 64,751 |  | 88,421 |
| \% |  | 35.2\% |  | 28.3\% |  | 32.2\% |  | 28.9\% |
| Selling, general and administrative expenses |  | 29,050 |  | 37,153 |  | 55,747 |  | 71,657 |
| Restructuring and related charges |  | - |  | - |  | 2,289 |  | - |
| CEO Transition Costs |  | 1,193 |  | 1,880 |  | 1,193 |  | 1,880 |
| Operating income |  | 5,794 |  | 5,753 |  | 5,522 |  | 14,884 |
| \% |  | 5.7\% |  | 3.6\% |  | 2.7\% |  | 4.9\% |
| Other income, net |  | 356 |  | 1,687 |  | 1,810 |  | 1,848 |
| Interest expense, net |  | $(1,318)$ |  | (979) |  | $(2,407)$ |  | $(2,161)$ |
| Income before taxes |  | 4,832 |  | 6,461 |  | 4,925 |  | 14,571 |
| Taxes on income |  | 1,567 |  | 2,116 |  | 1,316 |  | 4,881 |
|  |  | 3,265 |  | 4,345 |  | 3,609 |  | 9,690 |
| Equity in net income of associated companies |  | 227 |  | 187 |  | 85 |  | 299 |
| Net income |  | 3,492 |  | 4,532 |  | 3,694 |  | 9,989 |
| Less: Net income attributable to noncontrolling interest |  | 258 |  | 211 |  | 458 |  | 575 |
| Net income attributable to Quaker Chemical Corporation | \$ | 3,234 | \$ | 4,321 | \$ | 3,236 | \$ | 9,414 |
| \% |  | 3.2\% |  | 2.7\% |  | 1.6\% |  | 3.1\% |
| Per share data: |  |  |  |  |  |  |  |  |
| Net income attributable to Quaker Chemical Corporation - basic | \$ | 0.29 | \$ | 0.42 | \$ | 0.29 | S | 0.91 |
| Net income attributable to Quaker Chemical Corporation - diluted | \$ | 0.29 | \$ | 0.41 | \$ | 0.29 | \$ | 0.90 |

# Quaker Chemical Corporation <br> Condensed Consolidated Balance Sheet (Dollars in thousands, except par value and share amounts) 

|  | (Unaudited) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2009 |  | $\begin{gathered} \text { December 31, } \\ 2008 \\ \hline \end{gathered}$ |  |
| ASSETS |  |  |  |  |
|  |  |  |  |  |
| Current assets |  |  |  |  |
| Cash and cash equivalents | \$ | 24,605 | \$ | 20,892 |
| Construction fund (restricted cash) |  | 6,384 |  | 8,281 |
| Accounts receivable, net |  | 86,675 |  | 98,702 |
| Inventories, net |  | 43,405 |  | 57,419 |
| Prepaid expenses and other current assets |  | 10,759 |  | 15,532 |
| Total current assets |  | 171,828 |  | 200,826 |
|  |  |  |  |  |
| Property, plant and equipment, net |  | 61,463 |  | 60,945 |
| Goodwill |  | 44,610 |  | 40,997 |
| Other intangible assets, net |  | 6,027 |  | 6,417 |
| Investments in associated companies |  | 7,904 |  | 7,987 |
| Deferred income taxes |  | 37,023 |  | 34,179 |
| Other assets |  | 38,735 |  | 34,088 |
| Total assets | \$ | 367,590 | \$ | 385,439 |
|  |  |  |  |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
|  |  |  |  |  |
| Current liabilities |  |  |  |  |
| Short-term borrowings and current portion of long-term debt | \$ | 2,692 | \$ | 4,631 |
| Accounts and other payables |  | 43,755 |  | 51,341 |
| Accrued restructuring and related activities |  | 590 |  | 2,198 |
| Accrued compensation |  | 7,325 |  | 7,741 |
| Accrued pension and postretirement benefits |  | 4,919 |  | 7,380 |
| Other current liabilities |  | 13,826 |  | 10,573 |
| Total current liabilities |  | 73,107 |  | 83,864 |
| Long-term debt |  | 68,699 |  | 84,236 |
| Deferred income taxes |  | 8,348 |  | 7,156 |
| Accrued pension and postretirement benefits |  | 36,008 |  | 37,638 |
| Other non-current liabilities |  | 44,208 |  | 42,670 |
| Total liabilities |  | 230,370 |  | 255,564 |
|  |  |  |  |  |
| Quaker shareholders' equity |  |  |  |  |
| Common stock, \$1 par value; authorized 30,000,000 shares; issued 11,049,880 shares |  | 11,050 |  | 10,833 |
| Capital in excess of par value |  | 26,210 |  | 25,238 |
| Retained earnings |  | 115,254 |  | 117,089 |
| Accumulated other comprehensive loss |  | $(19,987)$ |  | $(27,237)$ |
| Total Quaker shareholders' equity |  | 132,527 |  | 125,923 |
| Noncontrolling interest |  | 4,693 |  | 3,952 |
| Total shareholders' equity |  | 137,220 |  | 129,875 |
| Total liabilities and shareholders' equity | \$ | 367,590 | \$ | 385,439 |

## Quaker Chemical Corporation

## Condensed Consolidated Statement of Cash Flows

## For the six months ended June 30,

## (Dollars in thousands)

|  | (Unaudited) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  |
| Cash flows from operating activities |  |  |  |  |
| Net income | \$ | 3,694 | \$ | 9,989 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation |  | 4,801 |  | 5,457 |
| Amortization |  | 522 |  | 606 |
| Equity in net income of associated companies, net of dividends |  | (85) |  | (299) |
| Deferred compensation and other, net |  | $(1,521)$ |  | 2,498 |
| Stock-based compensation |  | 927 |  | 1,762 |
| Restructuring and related charges |  | 2,289 |  | - |
| Gain on disposal of property, plant and equipment |  | $(1,193)$ |  | (76) |
| Insurance settlement realized |  | (610) |  | (685) |
| Pension and other postretirement benefits |  | $(3,799)$ |  | $(3,311)$ |
|  |  |  |  |  |
| Increase (decrease) in cash from changes in current assets and current liabilities, net of acquisitions: |  |  |  |  |
| Accounts receivable |  | 13,498 |  | 1,013 |
| Inventories |  | 15,022 |  | $(3,806)$ |
| Prepaid expenses and other current assets |  | 3,481 |  | (885) |
| Accounts payable and accrued liabilities |  | $(6,354)$ |  | $(4,146)$ |
| Change in restructuring liabilities |  | $(3,885)$ |  | - |
| Net cash provided by operating activities |  | 26,787 |  | 8,117 |
|  |  |  |  |  |
| Cash flows from investing activities |  |  |  |  |
| Capital expenditures |  | $(5,078)$ |  | $(7,038)$ |
| Payments related to acquisitions |  | $(1,000)$ |  | $(1,000)$ |
| Proceeds from disposition of assets |  | 1,617 |  | 117 |
| Insurance settlement received and interest earned |  | 5,100 |  | 5,178 |
| Change in restricted cash, net |  | $(2,593)$ |  | $(13,818)$ |
| Net cash used in investing activities |  | $(1,954)$ |  | $(16,561)$ |
|  |  |  |  |  |
| Cash flows from financing activities |  |  |  |  |
| Net decrease in short-term borrowings |  | $(1,716)$ |  | $(1,488)$ |
| Proceeds from long-term debt |  | 1,584 |  | 10,000 |
| Repayments of long-term debt |  | $(17,252)$ |  | $(2,120)$ |
| Dividends paid |  | $(5,022)$ |  | $(4,550)$ |
| Stock options exercised, other |  | 262 |  | 7,628 |
| Distributions to noncontrolling shareholders |  | (90) |  | - |
| Net cash (used in) provided by financing activities |  | $(22,234)$ |  | 9,470 |
|  |  |  |  |  |
| Effect of exchange rate changes on cash |  | 1,114 |  | 949 |
| Net increase in cash and cash equivalents |  | 3,713 |  | 1,975 |
| Cash and cash equivalents at the beginning of the period |  | 20,892 |  | 20,195 |
| Cash and cash equivalents at the end of the period | \$ | 24,605 | \$ | 22,170 |

