
SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

FORM 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended March 31, 1998

OR

Commission file number 0-7154

QUAKER CHEMICAL CORPORATION

(Exact name of Registrant as specified in its charter)

Registrant's telephone number, including area code 610-832-4000

Not Applicable

Former name, former address and former fiscal year, if changed since last report.

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

APPLICABLE ONLY TO CORPORATE ISSUERS: Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Number of Shares of Common Stock Outstanding on April 30, 1998

8,780,331

PART I. FINANCIAL INFORMATION

QUAKER CHEMICAL CORPORATION AND CONSOLIDATED SUBSIDIARIES

CONDENSED FINANCIAL INFORMATION

The following condensed financial statements are filed as part of this quarterly report on Form 10-Q:

Consolidated Balance Sheet at March 31, 1998 and December 31, 1997

Consolidated Statement of Income for the three months ended March 31, 1998 and 1997

Consolidated Statement of Cash Flows for the three months ended March 31, 1998 and 1997.

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NOTE TO CONDENSED FINANCIAL INFORMATION

The attached condensed financial information has been prepared in accordance with instructions for Form 10-Q and, therefore, does not include all financial note information which might be necessary for a fair presentation in accordance with generally accepted accounting principles. Such condensed financial information is unaudited, but in the opinion of management, includes all adjustments, consisting only of normal recurring adjustments and accruals, necessary for a fair presentation of results for the periods indicated. The net income reported for the periods should not necessarily be regarded as indicative of net income on an annualized basis (see accompanying Management's Discussion and Analysis-Other Significant Items); however, significant variations from the results for the same period of the previous year, if any, have been disclosed in the accompanying Management's Discussion and Analysis.

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Quaker Chemical Corporation

Consolidated Balance Sheet

(dollars in thousands)

Assets	•	December 31 1997 *
1155000		
Current assets		
Cash and cash equivalents	\$ 14,126	\$ 18,416
Accounts receivable	49,669	48,625
Inventories		
Raw materials and supplies	12,583	10,316
Work in process and finished goods	11,950	11,365
Deferred income taxes	5,823	5 , 729
Prepaid expenses and other current assets	4,752	3,675
Total current assets	98,903	98 , 126
Investments in and advances to associated companies	4,767	4,925
Property, plant and equipment, at cost		
Land	5.676	5,751
Buildings and improvements	•	31,523
Machinery and equipment	•	58,532
Construction in progress	•	1,213

Less accumulated depreciation	97,240 56,770	97,019 56,365
Total property, plant and equipment	40,470	40,654
Goodwill, net Deferred income taxes Other noncurrent assets	14,179 9,078 2,977	14,500 9,090 3,345
Total noncurrent assets	26,234	26,935
	\$170,374 ======	\$170,640 ======

 $^{\ ^{\}star}$ Condensed from audited financial statements.

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Quaker Chemical Corporation

Consolidated Balance Sheet

(dollars in thousands)

	March 31, 1998 (Unaudited)	December 31, 1997 *
Liabilities		
Current liabilities Short-term borrowings, current portion of long-term debt, notes payable and capital leases Accounts payable Dividends payable Accrued liabilities Estimated taxes on income	22,109 1,580 17,241 5,165	\$ - 22,871 1,570 20,824 2,494
Total current liabilities	46,644 	47 , 759
Long-term debt Deferred income taxes Accrued postretirement benefits Other noncurrent liabilities	3,611 8,942 5,604	8,934 5,825
Total noncurrent liabilities	43,372	43,714
Total liabilities	90,016	91,473
Minority interest in equity of subsidiaries	3,804	
Shareholders' equity Common stock, \$1 par value; authorized 30,000,000 shares; issued (including treasury shares) 9,664,009 shares Capital in excess of par value Retained earnings Unearned compensation Foreign currency translation adjustments	9,664 1,202 82,063 (463) (1,747)	, ,
Treasury stock, shares held at cost; 1998 - 885,485, 1997 - 943,552		90,605

Total share	eholders' eq	quity	76,554	75,642
			\$170,374	\$170,640
			=======	=======

* Condensed from audited financial statements

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Quaker Chemical Corporation

Consolidated Statement of Income Three Months Ended March 31,

Unaudited

(dollars in thousands except per share data) 1998 1997 \$ 62,235 \$ 58,543 Net sales Costs and expenses 34,498 33,176 Cost of goods sold Selling, administrative and 22,769 21,495 general expenses _____ _____ 57,267 54,671 ----------4,968 3,872 Income from operations 352 Other income, net 291 (425) Interest expense (447) Interest income 197 _____ _____ 5,009 3,859 Income before taxes Taxes on income 2,004 1,544 _____ -----3,005 2,315 Equity in net income of associated companies 229 287 Minority interest in net income of (340) subsidiaries (35) -----\$ 2,894 \$ 2,567 Net income ======== ======== Per share data: \$0.33 \$0.18 Net income (basic and diluted) \$0.30 Dividends declared \$0.175 Based on weighted average number of shares outstanding: 8,735,875 8,622,064 8,833,700 8,656,541 Basic Diluted

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For the Three Months Ended March 31,

For the Three Months Ended March 31,		
		udited
	(dollars 1	n thousands) 1997
Cash flows from operating activities		
Net income	\$ 2,894	\$ 2,567
Adjustments to reconcile net income to net cash provided by		
operating activities: Depreciation	1,295	1,189
Amortization	583	508
Equity in net (income) loss of associated companies	(229)	
Minority interest in earnings of subsidiaries	328	35
Deferred income taxes	(114)	
Deferred compensation and other postretirement benefits	338	262
Net change in repositioning liabilities Other, net	(959) 192	(1,923) (17)
Increase (decrease) in cash from changes in current assets and liabilities net of acquisitions and divestitures:	172	(17)
Accounts receivable	(1,619)	(1,260)
Inventories	(3,054)	415
Prepaid expenses and other current assets	(1,171)	(1,790)
Accounts payable and accrued liabilities	(2,719)	593
Estimated taxes on income	2,915	2,154
Net cash (used in) provided by operating activities	(1,320)	
Oach flows from investing activities		
Cash flows from investing activities Dividends from associated companies	207	
Investments in property, plant, equipment and other assets		 (1,221)
Investments in and advances to associated companies	(70)	
Other, net	(66)	
Net cash used in investing activities	(1,402)	
not outh used in invoteing uservices		
Cash flows from financing activities Net increase in short-term borrowings and notes payable	E C 1	5,541
Repayment of long-term debt	201	(1 729)
Dividends paid	(1,581)	(1,729) (1,520)
Treasury stock issued	122	122
Net cash (used in) provided by financing activities	(999)	2,414
Net cash (used in) provided by imaheing activities	(090)	2,414
Effect of exchange rate changes on cash	(670) 	(1,952)
Net (decrease) increase in cash and cash equivalents	(4,290)	1,339
Cash and cash equivalents at beginning of period	18,416	8,525
Cash and cash equivalents at end of period	\$ 14,126 ======	\$ 9,864 ======
Supplemental cash flow information		
Cash paid during the quarter for:		
Income taxes	\$ 175	\$ 171
Interest	98	431

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Quaker Chemical Corporation

Quaker Chemical Corporation Notes to Consolidated Financial Statements (Unaudited)

The following table reconciles basic and diluted weighted average shares outstanding at March 31, 1998 and 1997:

	1998	1997
Weighted average shares outstanding - basic	8,735,875	8,622,064
Effect of dilutive securities:		
Employee stock options	60,480	34,477
Executive stock bonus	37,777	
Weighted average shares outstanding - diluted	8,833,700	8,656,541
	=======	=======

Note 2 - Comprehensive Income

Effective January 1, 1998, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 130 - Reporting Comprehensive Income. SFAS No. 130 requires that the components of comprehensive income be reported in the financial statements. The following table summarizes comprehensive income for the three months ended March 31, 1998 and 1997:

	1998	1997
Net income	\$2 , 894	\$ 2 , 567
Foreign currency translation adjustments	(1,539)	(5 , 572)
Comprehensive income (loss)	\$1 , 355	\$(3,005)
	=====	======

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Management's Discussion and Analysis of

Financial Condition and Results of Operations

Liquidity and Capital Resources

Net cash flow provided by operating activities amounted to (1.3) million in the first quarter of 1998 compared to 2.2 million in the same period of 1997. The decrease was principally due to changes in working capital.

The Company's net cash position (cash and cash equivalents plus short-term investments less short-term borrowings and current portion of long-term debt) decreased \$4.8 million primarily as a result of changes in working capital. The current ratio at March 31, 1998 was 2.1 to 1 unchanged from December 31, 1997.

Operations

Comparison of First Quarter 1998 with First Quarter 1997

Consolidated net sales for the first quarter of 1998 increased by 6% over the first quarter of 1997. The increase in sales was the net result of an 10% increase in volume offset by a 4% decrease due to foreign currency translation rates.

Operating income improved 28% to \$5.0 million as compared to \$3.9 million in the same period of 1997. The 28% improvement was mainly attributable to the higher level of sales and expanded gross margins. The Company's gross profit margin as a percentage of sales increased 1.3% primarily as a result of improved sales mix and stable raw material costs. Selling, administrative and general expenses as a percentage of sales decreased 0.1% as compared to 1997.

Net interest costs declined as an improved cash position versus March 31, 1997 led to higher interest income. Minority interest increased as a result of

improved performances by the Company's consolidated joint ventures in China and Australia and earnings from the Company's consolidated joint venture in India which was formed in the fourth quarter of 1997. Earnings per share of \$.33 were 10% higher than the prior year despite a negative foreign currency translation impact of approximately \$.03 per share due to the strengthening of the dollar, primarily against the Dutch guilder.

Other Significant Items:

The Company is currently working to resolve the potential impact of the year 2000 on the processing of date sensitive information by the Company's computerized information system. Historically, certain computer programs have been written using two digits rather than four digits to define the applicable year. Any of the Company's programs that have time sensitive software may recognize a date using "00" as the year 1900 rather than the year 2000, which could result in miscalculations or system failures. The costs of addressing poetential problems are not currently expected to have a material adverse impact on the Company's financial position, results of operations, or cash flows in future periods. The Company expects that all necessary modifications or replacements to key systems will occur on a timely basis.

During 1997 the Financial Accounting Standards Board ("FASB") issued SFAS No. 131 - Disclosures about Segments of an Enterprise and Related Information. SFAS No. 131 is effective in 1998. The Company is currently assessing the impact this new standard will have on its financial statements. SFAS No. 131 requires the disclosure of segment information utilizing the approach that the Company uses to manage its internal organization. Also, SFAS No. 131 requires the reporting of segment information on a condensed basis for interim periods beginning in 1999.

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During 1998 the FASB issued SFAS No. 132 - Employers' Disclosure about Pensions and Other Postretirement Benefits. This statement standardizes the disclosures for pensions and other postretirement benefits. SFAS No.132 is effective in 1998 and is not expected to have a material impact on the Company's financial statements.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings.

On or about October 24, 1996, Petrolite Corporation and its subsidiary, Petrolite Holdings, Inc. (collectively, "Petrolite") filed a Demand for Arbitration with the American Arbitration Association in St. Louis, Missouri, against the Company and certain of its subsidiaries. Petrolite asserted claims for negligent misrepresentation and breach of contract arising out of a Technology Purchase Agreement (the "Agreement") between Petrolite and the Company (and certain of its subsidiaries) dated April 13, 1993, as amended, pursuant to which the Company sold various assets, including patent rights, to Petrolite for a purchase price of approximately \$8.5 million plus an obligation to pay royalties. Petrolite sought damages in an unspecified amount, rescission of the Agreement, costs, and other relief. On May 11, 1998, the Company and Petrolite agreed in principle to resolve all disputes between them and terminate the arbitration proceeding. In connection therewith, the Company agreed to pay Petrolite an undisclosed amount not to exceed the reserve previously taken on this matter.

Items 2, 3, 4 and 5 are inapplicable and have been omitted.

Item 6. Exhibits and Reports on Form 8-K.

(a) Exhibits.
Exhibit 27-Financial Data Schedule

(b) Reports on Form 8-K.
No reports on Form 8-K were filed during the quarter for which this report is filed.

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Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

QUAKER CHEMICAL CORPORATION
----(Registrant)

/s/ Richard J. Fagen

Richard J. Fagan, officer duly authorized to sign this report, Controller, Treasurer and Principal Financial and Chief Accounting Officer

Date: May 15, 1998

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